**John Jones**

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**Manufacturing Operations Executive**

***Driving Operational Excellence to Deliver Bottom-Line Results***

Operations Executive driving process improvements in manufacturing using operational excellence, six sigma, lean manufacturing, strategic planning, project management and leadership development tools. Multi-site operations management, cross-functional team leadership and productivity improvements consistently delivered. Extensive experience in international manufacturing, certification compliance and ISO9001:2008 implementation.

**Core Competencies**

**Strategic Planning & Execution**

**Organizational Leadership**

**Multi-Site Operations Management**

**Six Sigma & Lean Manufacturing**

**Manufacturing Process Improvement**

**Quality Management**

**Sales & Operations Planning**

**Project Management**

**Expense Planning & Control**

**Professional Experience**

**ABC**, Houston, Texas 2009 to 2012

**Director of Manufacturing Operations**, Rig Solutions, Pressure Control Group

Implemented process discipline, operational excellence and inventory/schedule improvements in a $1 billion, 600 employee section fabricating sub-sea blowout preventers and riser systems.

* Implemented Operational Excellence Program to deliver 5S training to key employees in 4 factories. Core competencies focus for flow improvements in welding, machining, assembly and test departments. Directed investment of $12 million annually in new equipment. Reduced Blowout Preventer body machining cost by 30%. Productivity improved by 50% in 7 months.
* Upgraded staff talent and cross functional team performance. Hired 2 Product Champions and created Team Cell structure for improved process discipline in planning, inventory management and schedule attainment.
* Implemented configurable stack manufacturing process resulting in 3 month payback on $3.1 million investment in manufacturing equipment.

**XYZ.**, Houston, Texas 2004 to 2009

**VP, Global Quality and Operational Excellence**, Flow Technologies Division

Led manufacturing strategy, global quality procedures and cross-functional business process excellence in $750 million segment with 17 domestic and international locations, producing pressure relief and flow control valves. Managed multi-national engineers executing projects, improving products and processes, and developing global supply base.

* Developed manufacturing strategy for newly formed business segment. Converted 2 factories to distribution centers and delivered 5 year growth plans for 8 factories to grow sales to $1.3 billion from $750 million.
* Implemented modular product structure reducing inventory 10%, and labor content 40%, resulting in 20% reduction in valve cost.
* Performed as inventory reduction project manager to reduce inventory $5 million and increase turns 8% over 7 months.
* Led China quality improvement campaign to prevent future field issues by implementing machined parts marking, inspection, containment, and supplier surveillance.
* Implemented Lean Six Sigma, Goal Deployment Process (GDP) and led Sales, Inventory and Operations Planning (SI&OP) initiative. Tracked GDP matrices for action plan results and implemented SI&OP demand planning meetings at 2 factories. Delivered 311 projects with $867,000 annual savings.

**Director, Operational Excellence and Quality Systems**, Waukesha Engine Division, Waukesha, WI

Directed strategic quality initiatives for 900 person $400 million manufacturer of natural gas engines. Managed 55 person quality department with shop floor quality, supplier development, ISO compliance, metallurgical lab, project management office, and GDP responsibilities.

* Led team implementing long-term supplier contracts, reducing cost by 25% and supply base by 80%.
* Served as Project Manager for L5794LTS engine, driving a $4 million, 2-year project with 11 engineers delivering component technology breakthroughs.
* Defined, planned and executed confidential project to build engine plant in China. Prepared and submitted $20 million capital request with 39% ROI and 3.8-year payback.
* Designed Core Competency assessment tools using target charts and outsource rationalization analysis for union and management communication, achieved $3 million cost reduction.
* Managed deployment of Six Sigma methodology and training resulting in 60 Blackbelts/Greenbelts and 30 managers trained, yielding $6 million in annual savings.

**John Deere**, Urbandale, Iowa 2001 to 2004

**Manager, Product Verification & Validation**, Ag Management Solutions Division

Directed software and electronic hardware test and reliability efforts for new product development and continuous improvement with 11 Engineers and 7 contract employees, delivering 17 new product programs in 1 year.

**Woods Equipment Company**, Rockford, Illinois 1997 to 2001

**Operations Manager**

Delivered productivity improvements, met sales growth objectives, and raised quality in a $21 million, 150 person factory producing attachments for construction equipment.

**Quality Manager, Six Sigma Master Blackbelt**

Developed policies, training and methods to integrate continuous improvement concepts with lean manufacturing. Implemented Six Sigma program by training 41 Executive Champions, 12 Blackbelts and 52 Greenbelts with 14 projects completed yielding $710,000 annual savings.

**Other Employment – Prior to 1997**

**Director of Manufacturing**, Herschel – Adams, Inc.

**Assistant Manager, Quality Control**, Honda of America, Engine Plant

**Quality Engineer and Production Supervisor**, John Deere Engine Works

**Education & Professional Development**

Masters Certificate in Project Management, Keller Graduate School

MBA Degree, University of Northern Iowa, Cedar Falls, Iowa

BS Degree, Industrial Management, Purdue University, West Lafayette, Indiana

**Certifications**

Certified Manager of Quality & Organizational Effectiveness, American Society for Quality (ASQ), 2008

Project Management Professional Certification, Project Management Institute, 2007

Six Sigma Master Blackbelt Certification, Air Academy Associates, 1999

Certified Quality Engineer, ASQ, 1986

**Additional Training**

Sales & Operations Planning, APICS, 2008

Lean Implementation, Carpedia, 2008

ISO 9000:2000 Lead Auditor, Lloyd’s Register, 2004